



**Guru Gobind Singh Indraprastha University**  
“A State University established by the Govt. Of NCT Delhi”  
Sector 16-C, Dwarka, New Delhi – 110078



F. No.: GGSIPU/CCGPC/2024/ 1087

23<sup>rd</sup> July 2024

**Sub. Placement opportunity for B.Tech (ME, MAE and A&R) students of GGSIP University of the batch passing out in year 2025 in the company “TVS Motor Company”**

Dear Placement Officer,

Greetings from CCGPC, GGSIPU!!!

Please find below details of Placement opportunity for B.Tech (ME, MAE and A&R) students of GGSIP University of the batch passing out in year 2025 in the company “TVS Motor Company” for your reference and circulation to students to apply on given link by **24<sup>th</sup> July 2024, 4:00 PM:**

**Registration Link – <https://forms.gle/TMaZpFETkHGSuzzV6>**

**Name of Company – TVS Motor Company**

**Position – GET**

**Role – Territory Manager – Service (2W)**

**Eligible Degrees – B.Tech in ME, MAE and A&R, of 2025 passing out batch.**

**Eligibility Criteria:**

1. Application will be accepted with eligibility criteria of securing 60% marks throughout education – 10th, 12th, Diploma, and UG Semesters till date.
2. No history of arears / backlogs or attempts throughout education – 10th, 12th, Diploma, and UG Semesters till date.

**Hiring process –**

1. Profile Screening (Shortlist 1)
2. Online Assessment – Technical (Shortlist 2)
3. TVS Leadership competency assessment (Shortlist 3)
4. Group discussion (Shortlist 4)
5. Personal Interview (Final select)

Provisional Offer Letter will be shared upon the acceptance of the candidate.

**CTC Offered:** INR 8.0 Lakhs per annum

Please find attached JD for more information.

**Submission Deadline:**

LAST DATE FOR REGISTRATION IS **24<sup>th</sup> July 2024, 4:00 PM.**

**(Dr. Nisha Singh)**  
Training and Placement Officer  
CCGPC, GGS IP University

# Campus Recruitment

## TVS Motor Company

Championing progress through mobility since 1911

TVS Motor Company is a reputed two and three-wheeler manufacturer globally, championing progress through Sustainable Mobility.

Our group company Norton Motorcycles, based in the United Kingdom, is one of the most emotive motorcycle brands in the world. our subsidiaries in the personal e-mobility space, Swiss E-Mobility Group (SEMG) and EGO Movement have a leading position in the e-bike market in Switzerland.

We take pride in making internationally aspirational products of the highest quality through innovative and sustainable processes.

TVS Motor Company endeavors to deliver the most superior customer experience by making internationally aspirational products across 80 countries in which we operate.

Visit [www.tvsmotor.com](http://www.tvsmotor.com) for more information.

### TVS Values



Trust



Customer obsession



Speed and Agility



Exactness



Disruptive Mindset



Value Maximization

# We Are Hiring Territory Manager - Service

<b>Department</b>	<b>2W Service - Domestic</b>
<b>Designation</b>	<b>Graduate Engineer</b>
<b>Work Location</b>	<b>PAN India</b>
<b>Reporting to</b>	<b>Area Service Manager</b>
<b>Compensation</b>	<b>INR 8,00,000 as annual CTC</b>

## Purpose of role

We are looking to hire a passionate, hard-working and capable individual to join TVSM 2W Service - Domestic team for a techno commercial role - Territory Manager-Service.

## Role Description & Scope of work

- **Customer Satisfaction:**  
Strive to ensure exceptional customer service and satisfaction by addressing customer concerns and issues in a timely and professional manner.
- **Business Continuity:**  
To improve the revenue and ensure the profitability of channel partners through various business streams.
- **Service Operations:**  
Assist in overseeing service operations within the designated territory, including vehicle maintenance, repairs, and customer support.
- **Customer Interaction:**  
Engage with customers to understand their service needs, answer inquiries, and assist with resolving service-related issues.
- **Performance Monitoring:**  
Assist in monitoring key performance metrics related to service operations and support initiatives to improve service quality and efficiency.

## Skillset Needed

- Business Acumen
- Technical Acumen
- Data Savviness
- Influencing Skills
- Communication Skills
- Finance Understanding

## Growth

Territory Manager – Service(Easy TTY) → Territory Manager – Service(Complex TTY) Zonal Planner → Area Service Manager → Regional Service Manager

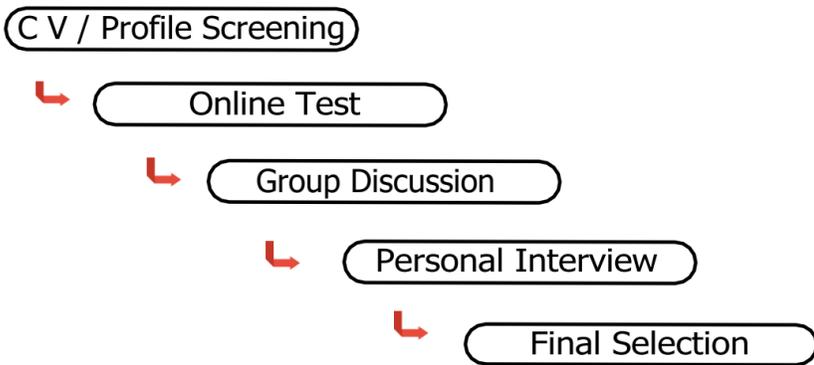
## Nature of Job:

- This Job requires 16 to 20 days of travelling in assigned area.
- Co-ordination between HO Planning and channel partners Team.

## Eligibility

- Full time B. Tech / B.E candidates in Mechanical Engg. And EEE shall apply.

## Selection Process



Completed through Virtual/Physical/Hybrid mode.

## Joining TVSM

### Compensation Package:

**INR 8 LPA as annual CTC**

Candidates will start their journey as **Graduate Engineer** as their designation. Designation will be subjected to change upon confirmation after 1Year.

### Initial Base Location:

**TVS Motor Company Ltd - Hosur Plant, Tamil Nadu.**

## Orientation

**Duration: 3-4 weeks in Hosur/Bengaluru**, based on your job role, the programme includes,

- Company orientation
- TVS Way Immersion in Plant
- Customer Experience
- Role Readiness
- Department orientation

Based on the business requirement, your work location will change. This will be announced later.

### Support

Hosur is approximately 25 kms from Bengaluru (Electronic City/ HSR Layout). **Daily transportation is available** for the same at subsidized value.

**5 Day Work Week with all Saturdays are off** depending on project deliverables.

**Work From Home options available** for critical emergencies and personal situations (based on prior notification/ approval from manager and HR Business Partner).

**Breakfast and Lunch will be provided** every day for subsidized value.